



Negotiating Vendor Contracts In General And In The COVID-19 Climate: Risk Management Tips And Traps

As COVID-19 has turned our world upside down, many independent schools find themselves burdened with uneven or unanticipated obligations with respect to their contracted services. Matthew D. Batastini will take participants through the nuts and bolts of negotiating vendor contracts, with a careful look at the provisions that independent schools should generally focus on in their vendor contract reviews, as well as those that were implicated by COVID-19.

Topics will include:

- Understanding Term And Renewal Obligations
- When Shifting Of Liability Is Warranted
- Indemnification And Mutual Indemnification Obligations
- Joint Employment Concerns
- Ensuring The Safety Of Your Community
- *Force Majeure* Language
- Vendor Contracts With Foreign Entities

Who should attend?

Head Of School

Chief Financial Officer

Business Manager

WEBINAR SERIES FOR
INDEPENDENT SCHOOLS
REGISTRATION NOW OPEN!

LOCATION

Schwartz Hannum PC Webinar

DATE AND TIME

May 7, 2020

1:00 p.m. to 2:30 p.m. ET

TUITION

\$50 Per Organization

No Charge For Current SHPC Clients

To register, please contact Sara Hubbard at (978) 623-0900 or shubbard@shpclaw.com.



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